

Kearney Financial Planning announced Victoria/Tasmania Practice of the Year

7 May 2012

For immediate release:

We are pleased to announce Kearney Financial Planning as the Securitor Victoria/Tasmania Practice of the Year. The Kearney Group is a highly regarded practice, leading the way with a specialised, innovative approach to advice.

"The Securitor national awards recognise practices and individual advisers who demonstrate an exceptional level of service and business acumen, a commitment to continual development and above all, strive to deliver the very best advice to clients," says Matt Englund, Head of Dealer Groups, BT Financial Group.

Established in 1986, the Kearney Group has been delivering comprehensive accounting, taxation and business advisory services to businesses and individuals across all industries and occupations for over 25 years.

In 1998, the Kearney Group launched their Financial Planning business to complement their accounting and taxation affiliate and allow them to truly provide holistic advice to their clients. In 2010 Principal Paul Kearney was named Adviser of the Year and in 2011 they were named Securitor National Practice of the year.

Today, Principal Paul Kearney and his team of 50 provide accounting, tax and business advisory services as well as strategic financial planning, risk and insurance services and mortgage broking debt finance.

"Despite over 25 years of providing high quality advice, the Kearney Group continues to invest in their practice year-on-year, growing their business and constantly improving their offer to clients," says Matt.

During the past year, while continuing to achieve strong performance figures, the Kearney Group has made significant enhancements to their business. This has included 22 employee appointments, a significant investment in their Corporate Services Team to improve daily business activities and ongoing enhancement to the client experience with the completion of a 900 square metre refit and expansion of the firm's Abbotsford office.

"We're very pleased with the leaps we've taken this year and to see business performance hasn't suffered during such a transitional period is very positive," says CEO, Paul Kearney.

A member of BT Financial Group

For media enquiries contact



Lisa Parrett
PR Manager – Advice
BT Financial Group

Ph: 02 8253 2363

lisa.parrett@btfinancialgroup.com

Media release

The Kearney Group is also involved in both Securitor and the broader community. Since 2007, CEO Paul Kearney has been an active member of the Securitor Circle and a Director of The Big Issue Australia. Kearney Group employees also embrace their firm's volunteerism mandate, with wide participation in The Big Issue's Street Soccer program and commitment to the firm's ongoing pro-bono support for Ovarian Cancer Australia.

"As always, we are extremely honoured to be recognised by Securitor," says Paul.

"We're certainly not perfect but it is incredibly motivating to know we're at least headed in the right direction and have the support of industry leaders like Securitor."

"We love what we're doing. We're passionate about helping people and strive to provide first-rate results to every person who walks through our doors. While the way we go about things can be challenging and creating customised strategies is time consuming, we have no doubt that it gives our clients the greatest benefit."

ENDS

A member of BT Financial Group

For media enquiries contact

Lisa Parrett
PR Manager – Advice
BT Financial Group

Ph: 02 8253 2363

lisa.parrett@btfinancialgroup.com

